

JEKYLL ISLAND FOUNDATION, INC.

**Financial Statements
and**

Independent Auditor's Report

As of and for the Years Ended June 30, 2021 and 2020

Jekyll Island Foundation, Inc.

Contents

Independent Auditor's Report	2 - 3
-------------------------------------	-------

Financial Statements

Statements of financial position	4
Statements of activities	5 - 6
Statements of functional expenses	7 - 8
Statements of cash flows	9
Notes to financial statements	10 - 15



Independent Auditor's Report

The Board of Directors
Jekyll Island Foundation, Inc.
Jekyll Island, Georgia

We have audited the accompanying financial statements of Jekyll Island Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jekyll Island Foundation, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Hancock Askew + Co., LLP

Savannah, Georgia
October 08, 2021

Jekyll Island Foundation, Inc.

Statements of Financial Position

<i>June 30,</i>	2021	2020
ASSETS		
Cash and cash equivalents	\$ 422,289	\$ 392,015
Other receivables	10,689	4,446
Prepaid expenses	-	2,000
Promises to give, net of allowance of \$1,700 and \$2,373 in 2021 and 2020, respectively	18,744	56,958
	\$ 451,722	\$ 455,419
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	\$ 6,568	\$ 1,000
Due to Jekyll Island Authority, net	234	23,895
Deferred revenues	23,470	-
	30,272	24,895
Net assets		
Net assets without donor restrictions	58,757	98,507
Net assets with donor restrictions	362,693	332,017
	421,450	430,524
	\$ 451,722	\$ 455,419

The accompanying notes are an integral part of these financial statements.

Jekyll Island Foundation, Inc.

Statements of Activities

Year ended June 30, 2021

	Without Donor Restrictions	With Donor Restrictions				Total
	Undesignated	Georgia Sea Turtle Center	CPE Campaign	Museum Campaign	Other	
Revenues						
Contributions	\$ 70,494	\$ 46,385	\$ -	\$ 6,476	\$ 33,183	\$ 156,538
In-kind contributions	191,775	-	-	-	-	191,775
Exchange transactions	124,516	-	-	-	-	124,516
Investment income, net	2,195	-	-	-	-	2,195
Net assets released from restriction	55,368	(23,315)	(7,467)	(14,438)	(10,148)	-
	444,348	23,070	(7,467)	(7,962)	23,035	475,024
Expenses						
GSTC expense	23,315	-	-	-	-	23,315
CPE campaign expense	7,467	-	-	-	-	7,467
Museum campaign expense	14,438	-	-	-	-	14,438
Other programs expense	160,550	-	-	-	-	160,550
Fundraising expense	206,268	-	-	-	-	206,268
General and administrative	44,184	-	-	-	-	44,184
Legal and accounting	27,876	-	-	-	-	27,876
	484,098	-	-	-	-	484,098
Change in net assets	(39,750)	23,070	(7,467)	(7,962)	23,035	(9,074)
Net assets, beginning of period	98,507	190,452	14,521	94,089	32,955	430,524
Net assets, end of period	\$ 58,757	\$ 213,522	\$ 7,054	\$ 86,127	\$ 55,990	\$ 421,450

The accompanying notes are an integral part of these financial statements.

Jekyll Island Foundation, Inc.

Statements of Activities (cont.)

Year ended June 30, 2020

	Without Donor Restrictions		With Donor Restrictions					Total
	Undesignated	Board Designated	Georgia Sea Turtle Center	CPE Campaign	Museum Campaign	Other		
Revenues								
Contributions	\$ 68,252	\$ -	\$ 37,838	\$ -	\$ 75,867	\$ 24,416	\$ 206,373	
In-kind contributions	162,136	-	-	-	-	-	162,136	
Exchange transactions	58,528	-	-	-	-	-	58,528	
Investment income, net	5,666	-	-	-	-	-	5,666	
Net assets released from restriction and change in designation	28,407	(6,951)	(4,891)	(52)	-	(16,513)	-	
	322,989	(6,951)	32,947	(52)	75,867	7,903	432,703	
Expenses								
GSTC expense	4,892	-	-	-	-	-	4,892	
CPE campaign expense	52	-	-	-	-	-	52	
Other programs expense	143,624	-	-	-	-	-	143,624	
Fundraising expense	166,006	-	-	-	-	-	166,006	
General and administrative	71,749	-	-	-	-	-	71,749	
Legal and accounting	28,100	-	-	-	-	-	28,100	
	414,423	-	-	-	-	-	414,423	
Change in net assets	(91,434)	(6,951)	32,947	(52)	75,867	7,903	18,280	
Net assets, beginning of period	189,941	6,951	157,505	14,573	18,222	25,052	412,244	
Net assets, end of period	\$ 98,507	\$ -	\$ 190,452	\$ 14,521	\$ 94,089	\$ 32,955	\$ 430,524	

The accompanying notes are an integral part of these financial statements.

Jekyll Island Foundation, Inc.

Statements of Functional Expenses

<i>Year ended June 30, 2021</i>	Program	Management and General	Fundraising	Total
Salaries and benefits	\$ 46,844	\$ 23,422	\$ 85,881	156,147
Office and occupancy	1,595	13,883	7,652	23,130
Services and other	101,963	34,755	112,735	249,453
GSTC	23,315	-	-	23,315
Conservation project	7,678	-	-	7,678
Historic resources	2,470	-	-	2,470
Museum campaign disbursements	14,438	-	-	14,438
Other CPE campaign disbursements	5,501	-	-	5,501
Plover patrol	1,966	-	-	1,966
	\$ 205,770	\$ 72,060	\$ 206,268	484,098

The accompanying notes are an integral part of these financial statements.

Jekyll Island Foundation, Inc.

Statements of Functional Expenses (cont.)

<i>Year ended June 30, 2020</i>	Program	Management and General	Fundraising	Total
Salaries and benefits	\$ 19,862	\$ 51,746	\$ 84,032	\$ 155,640
Office and occupancy	-	7,869	7,569	15,438
Services and other	100,299	40,234	74,405	214,938
GSTC	4,892	-	-	4,892
Wildlife platform expenses	52	-	-	52
Conservation project	2,932	-	-	2,932
Hollybourne	13,580	-	-	13,580
Board designated program expenses	6,951	-	-	6,951
	\$ 148,568	\$ 99,849	\$ 166,006	\$ 414,423

The accompanying notes are an integral part of these financial statements.

Jekyll Island Foundation, Inc.

Statements of Cash Flows

<i>June 30,</i>		2021		2020
Operating activities				
Change in net assets	\$	(9,074)	\$	18,280
Adjustments to reconcile change in net assets to cash provided by (used for) operating activities				
Realized/unrealized gain on investments		-		(2,191)
Changes in assets and liabilities				
Promises to give		38,214		393,872
Other receivables		(6,243)		11,014
Inventory		-		153
Prepaid expenses		2,000		(2,000)
Accounts payable		5,568		1,000
Due to Jekyll Island Authority		(23,661)		(436,647)
Deferred revenues		23,470		-
Cash provided by (used for) operating activities		30,274		(16,519)
Investing activities				
Proceeds from sale of investments		-		711,049
Purchase of investments		-		(559,547)
Cash provided by investing activities		-		151,502
Increase in cash		30,274		134,983
Cash and cash equivalents, beginning of year		392,015		257,032
Cash and cash equivalents, end of year	\$	422,289	\$	392,015

The accompanying notes are an integral part of these financial statements.

1. Summary of Significant Accounting Policies

General

The Jekyll Island Foundation, Inc. (the Foundation), a not-for-profit organization, is organized for charitable, educational and scientific purposes, including the raising, managing and disbursing of funds to support the work of the Jekyll Island Authority (the Authority) in its stewardship of the natural and developed resources of Jekyll Island.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Net Assets

The Foundation reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

Net assets without donor restrictions – Net assets without donor restrictions include all resources that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation.

Net assets with donor restrictions – Net assets with donor restrictions contain donor-imposed restrictions stipulating that resources either be maintained until a specified date, be maintained in perpetuity, or be used for a specified purpose. Net assets with donor restrictions that are not perpetual will be satisfied either by the passage of time or by actions of the Foundation in accordance with their restriction. There were no net assets with temporary time or perpetuity donor restrictions for the Foundation at June 30, 2021 or 2020.

Cash and Cash Equivalents

Cash consists of checking and money market funds which are reported at their fair values on the statement of financial position.

Interest income on cash and cash equivalents is recorded on an accrual basis.

Contributions

Contributions, including unconditional promises to give, are recognized as revenue in the period the contributions are received, or the unconditional promise to give is made. Conditional promises to give are not recognized until the conditions on which they depend are substantially met.

Contributions are recorded in the statements of activities as with or without donor restrictions based on donor stipulations. When donor restrictions are satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restriction. Contributions with donor restrictions received during the year for which the restrictions are met during the same year are recorded as contributions with donor restrictions and net assets released from restriction in the statements of activities.

Non-monetary contributions are recorded at estimated fair value at the date of receipt.

Unconditional promises to give are reported at their net realizable value. Management has estimated an allowance for uncollectible promises to give of \$1,700 and \$2,373 at June 30, 2021 and 2020, respectively.

1. Summary of Significant Accounting Policies (cont.)

Revenue Recognition

The Foundation has multiple revenue streams that are accounted for as exchange transactions including memberships, corporate sponsorships, bench and tree tribute gifts, and sales-based royalties. Revenue is recognized when control of the promised goods or services are transferred to customers, in an amount that reflects the consideration the Foundation expects to be entitled in exchange for those goods or services. Other than royalties, payments are generally due at the execution of the agreement.

Royalty revenues are related to certain licensing of the Foundation's trademarks. Royalty revenue is recognized at the point in time payment is received.

The Foundation offers memberships and corporate sponsorships for a period of 12 months from the date paid. These revenues are recognized in the year received. Since the Foundation's performance obligation is related to contracts with a duration of less than one year, the Foundation has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a), Revenue from Contracts with Customers, and therefore is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period.

Contract liabilities are related to deferred revenues. The Foundation receives advance payments for bench and tree tribute gifts, which results in deferred revenue (contract liabilities) on the statements of financial position. Deferred revenues represent consideration received from the patron prior to the satisfaction of the related performance obligation. Upon satisfaction of the performance obligation the liability is relieved and revenue is recorded.

Other Receivables

Other receivables consist of hotel donations that were collected by the hotels on behalf of the Foundation and are reported at their net realizable value. An allowance for uncollectible receivables has not been established as all amounts were received subsequent to June 30, 2021.

Income Taxes

The Foundation qualifies as a not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code per a determination letter obtained from the Internal Revenue Service dated April 11, 2005. Therefore, no provision for income taxes is reflected in these financial statements. Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Foundation and recognize a tax liability (or asset) if the Foundation has taken an uncertain tax position that more likely than not would be sustained upon examination by the Internal Revenue Service. Management has analyzed the tax positions taken by the Foundation and has concluded that as of June 30, 2021, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Foundation currently has no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to 2018.

1. Summary of Significant Accounting Policies (cont.)

Donated Equipment, Materials, Facilities, and Services

The Foundation records various types of in-kind contributions. Contributed services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

The Authority, a related party, pays general and administrative costs on behalf of the Foundation. This includes certain expenses and costs necessary and appropriate to carry on the business of the Foundation such as utilities, salaries and other office and administrative expenses. The Authority's support is included in in-kind contributions revenue, as well as program, fundraising and general expense. Further, the Foundation employees occupy space, rent free, in a building owned by the Authority.

All furniture, equipment and other assets used by the Foundation employees to carry on the business of the Foundation are owned by the Authority. Additionally, any assets purchased by the Foundation are purchased on behalf of the Authority and the Georgia Sea Turtle Center. Therefore, no fixed assets are recorded on the accompanying statements of financial position.

The Foundation received donated marketing-related professional services during the year ended June 30, 2021, with a fair value on the dates of donation totaling \$27,400. These services primarily benefited the fundraising activities of the Foundation.

A number of volunteers have contributed significant amounts of time to the Foundation; however, no amounts have been reflected in the accompanying financial statements for such contributed services as these services do not meet the criteria for recognition as contributions under accounting principles generally accepted in the United States of America.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Allocation of Expenses

The Foundation allocates its expenses on a functional basis among its programs and supporting services. Expenses that can be identified with a specific program or supporting service are allocated directly. Other expenses that are common to several functions are allocated based upon management time and effort.

Reclassification

Certain reclassifications of prior year amounts have been made to conform with the current year presentation.

Subsequent Events

The Foundation has evaluated subsequent events through October 08, 2021, the date the financial statements were available to be issued.

Notes to Financial Statements

2. Promises to Give

The Foundation's contributions receivable consists of unconditional promises to give as follows:

<i>June 30,</i>	2021	2020
Receivable in		
Less than one year	\$ 17,444	\$ 47,770
One to five years	3,000	11,561
	20,444	59,331
Allowance for unconditional promises to give	1,700	2,373
Net promises to give	\$ 18,744	\$ 56,958

3. Net Assets with Donor Restrictions - Purpose Restricted

Net assets with donor restrictions are available for the following purposes:

<i>June 30,</i>	2021	2020
GSTC* international programs	\$ 3,994	\$ 3,994
GSTC* special events	914	914
GSTC* research	1,047	1,657
GSTC* general operations	207,112	183,432
GSTC* capital	455	455
GSTC total	213,522	190,452
CPE** campaign	7,054	14,521
Museum campaign	21,627	31,589
Museum campaign – outdoor classroom	64,500	62,500
Museum campaign total	86,127	94,089
Bird Conservation	1,000	-
Conservation project	3,313	2,950
Faith Chapel	1,270	1,270
Hollybourne	43,266	28,166
Diamondback Terrapin	1,419	539
Historic Resources	5,722	30
Other total	55,990	32,955
Net assets with donor restrictions	\$ 362,693	\$ 332,017

* GSTC refers to Georgia Sea Turtle Center.

** CPE refers to Conservation, Preservation, and Education.

Notes to Financial Statements

4. Related Party Transactions

The Foundation serves as the official fundraising entity for the Jekyll Island Authority. The Foundation and Authority have recurring transactions between the organizations to support their respective missions.

The Authority paid general and administrative costs on behalf of the Foundation of \$164,375 and \$162,136 during the years ended June 30, 2021 and 2020, respectively. These costs were reported as in-kind income by the Foundation. Certain costs were reimbursed by the Foundation totaling \$7,850 and \$9,352 during the years ended June 30, 2021 and 2020, respectively.

As of June 30, 2021 and 2020, the Foundation has \$234 and \$24,319 due to the Authority, respectively. These balances are due for reimbursement of certain operational activity paid by the Authority. As of June 30, 2021 and 2020, the Foundation has \$0 and \$424 due from the Authority, respectively.

The Foundation also made contributions to the Authority of \$100,000 for each of the years ended June 30, 2021 and 2020.

5. Risks and Uncertainties

The Foundation maintains cash at a commercial bank in a deposit account which at various days throughout the year, exceeded the Federal Deposit Insurance Corporation (FDIC) federally insured limits of \$250,000. The Foundation has not experienced any losses of such funds and management believes the Foundation is not exposed to significant risk on cash. The amount in excess of the FDIC limit approximated \$169,300 and \$28,500 at June 30, 2021 and 2020, respectively.

6. Liquidity and Availability of Financial Assets

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise the following:

<i>June 30,</i>	2021
Cash and cash equivalents	\$ 59,596
Other receivables	10,689
	\$ 70,285

Jekyll Island Foundation, Inc. is supported by both restricted and unrestricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Foundation maintains sufficient resources to meet those responsibilities to its donors. Funds raised through unrestricted contributions are available for general expenditures. As part of the Foundation's liquidity management, it has a policy to budget general expenses not to exceed unrestricted revenue. Additionally, unrestricted financial assets are structured to be available as general expenditures, liabilities, and other obligations come due in the event that unrestricted revenue is insufficient to cover general expenses.

7. COVID-19 Considerations

On January 30, 2020, the World Health Organization (WHO) announced a global health emergency because of a new strain of coronavirus originating in Wuhan, China (the COVID-19 outbreak) and the risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally. Management is actively monitoring the impact of the global situation on its financial condition, liquidity, operations, and workforce.

The full impact of the COVID-19 outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on the Foundation's financial condition, liquidity, operations, and workforce for fiscal year 2022.